

Course Units and Prices		as at January 2019, subject to change, add gst to the prices below	Prices	(\$AUD)	
Dr Drane's Master Classes on Commercial Property Developments					
Course Units, Topics and Pathways			Webinar (hrs)	Individual Topic \$	Course \$
	Edition 1: Jan 2019	mclass.jondrane.net			Discount
					25%
Level	Course	Topics			
Introductory	Fundamentals of Property Development & Entrepreneurship	An Agile Life Path: Becoming an Entrepreneur & Property Developer	1.5	\$ 50	
	Core Unit	Think Like a Property Developer?	1.5	\$ 50	
		History of Property Development	1.5	\$ 100	
		Politics of Property Development	1.5	\$ 100	
		Mentor Group Workshop- Case Study	2.5	\$ 250	\$ 412.50
Intermediate	Structures of Development Entities	Company and Project Entities	1.5	\$ 100	
	Pre-requisite- Core Unit or Prior Experience	Seed Capital & The Funding Gap	1.5	\$ 100	
		Pre-Commitments and Take Outs	1.5	\$ 100	
		Property Development Industry Structures	1.5	\$ 100	
		Mentor Group Workshop- Case Study	2.5	\$ 250	\$ 487.50
	Principles of Project Analysis & Delivery	Site Analysis & Feasibility	1.5	\$ 100	
	Pre-requisite- Core Unit or Prior Experience	The Planner, DA & the Property Developer	1.5	\$ 100	
		Project Delivery Methods	1.5	\$ 100	
		Construction Processes	1.5	\$ 100	
		Mentor Group Workshop- Case Study	2.5	\$ 250	\$ 487.50
Advanced	Dynamics of Land Parcels & Developers	Models of the Development Process	2.0	\$ 200	
	Pre-requisite- Core Unit or Prior Experience	Land Parcel Dynamics- Intro	2.0	\$ 200	
		Property Developer Dynamics	2.0	\$ 200	
		Mentor Group Workshop- Case Study	2.5	\$ 250	\$ 637.50
	Dynamics of City Planning and Development	Local Politics and Influences	2.0	\$ 200	
	Pre-requisite- Core Unit or Prior Experience	Public Seed Capital & Infrastructure	2.0	\$ 200	
		Windows of Alignment & Operation	2.0	\$ 200	
		Mentor Group Workshop- Case Study	2.5	\$ 250	\$ 637.50
Totals			42.5	3,550.0	2,662.5
Case Studies		Lindfield Avenue Development	2.5	\$ 250	
		Uptown Development Roseville	2.5	\$ 250	
		Palmer Street Townsville	2.5	\$ 250	
		Honeysuckle Precinct Newcastle	1.0	\$ 150	
Industry Briefings		Defects and Industry Structures	1.5	\$ 250	
		Quality of Development	1.5	\$ 250	
		City Growth Dynamics	1.5	\$ 250	
		Dormancy Dynamics & Proliferation	1.5	\$ 250	